



Slovenia - Croatia - Ireland EDIH collaboration

European Digital Innovation Hub DIGI-SI: BlueDIH: FactoryxChange





EDIH DIGI-SI



DIGI-SI Platform

Physical: 7 DIGI-SI DIHs in Ljubljana, Celje, Maribor, Murska Sobota, Nova Gorica, Krško and Krani

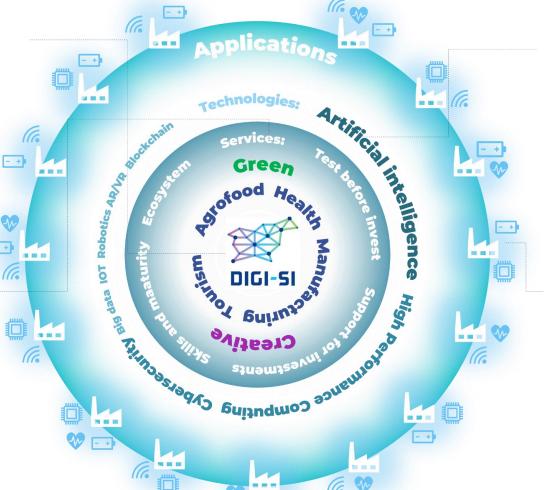
Virtual: https://digi-si.eu the platform will enable service users (SMEs, start-ups and PAs) and service providers (DIGI-SI agents) to connect to the knowledge super grid for maximum impact.

Services/Tools

Advisory Board

SMEs, policy makers, open until Q3 2024





Technologies

Technologies:

DIGI-SI partners have infrastructure and competences to link SMEs with essential digital capacities in: Al, supported by HPC, CS, Big data, robotics, IOT, blockchain, AR/VR and advanced digital skills.

Applications

DIGI-SI helps Slovenia to realise its S5 - Smart Specialisation Strategy priority areas applied in Agrifood, Health, Manufacturing and Tourism and where these sectors overlap with green principles.

Services providers (for SMEs and public administration):

UM, IJS, ARCTUR, TCS, ITC MS, DIHS, TPLJ ...with opportunities for new providers until Q3 2024

CCI Slovenia, large companies,

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National AI and Agri-Food competence centre

https://digi-si.eu

Partners

Ecosystem partner



Technological / Skills partner



Business partner



Business partner





Technological partner



Technological partner

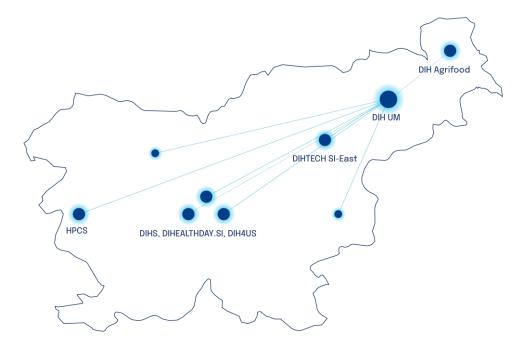


Coordinator



Technological / Skills partner





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DIGI-SI Services



TEST BEFORE INVEST

Hands-on experience using HPC RIVR and HPC ARCTUR 2 system

Experiment in our XR LAB

Develop & deploy a digital prototype

Use Farm Manager to gain value from digitalization

SUPPORT TO FIND INVESTMENTS

Tips and tricks for a winning business plan generation

National Funding Clinic (Digital vouchers)

EU Funding Clinic (cascade and Digital programme)

Private Funding Clinic (Business Angels and Venture Capitalists)

SKILLS, TRAINING AND MATURITY ASSESSMENT

DIGI-Progressive: Full assessment for a profitable digital future

Getting Up to Speed: Are you ready for the future of Supercomputing?

Demystifying Artificial intelligence, High-performance computing, ...

Providing Advanced ICT literacy explicitly for your employees

INNOVATION ECOSYSTEM AND NETWORKING

Hack Your Way to Digital Innovation with DIGI-SI Hackathon

Holistic consulting and individual technology search to address your challenge

Slovenia Roadshow – Moving forwards together

DIGI-SI Energy Clinic



Here you see only part of the services. You can find the full range of services at https://digi-si.eu/shop/



Collaboration



It all started... with EDIH ecosystem establishment....





Conducting over 70 meetings with EDIHs in 2021

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... and an intensive search for like-minded out-of-the-box thinkers





Manager at

MANUFACTURING RESEARCH

IRELAND

bluedih



Be open!





Maja Sušec Senior Project Manager at



SLOVENIA

Ivana Vuka Head of Technology transfer office at



CROATIA

Sharing innovative ideas

Developing joint services

Presenting best practices

Becoming good friends

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Be driven!

Reach out!

Share your passion!

The result?



Jointly developed competitive project proposals







✓ Defined unique selling propositions tailored to each country's needs







DIGI-SI virtual agent



DIGI-SI live agents



DIGI-SI digital emergency hotline



DIGI-SI Academy

✓ Innovative approach to EDIH client journey

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LIVE ENTRY
DIGITAL ENTRY

CLIENT KEY ISSUES
AWARNESS CHECH
NEED ASSESMENT

DIGITAL AMBITION

BEST PRACTICES

BUSINESS IMPAC NOTHING IS DOI

DEFINITION OF ACTIVITIES

DEFINITION

PARTINERS
DIGITAL ROADMAR

DELIEVER SERVICE

DMA #2

ASSESMENT

SATISFACTION ASSESMENT

CRM AND DAT

DECISION MAKIN

The result?



✓ Supporting each other's events: e.g as speakers, in promotional activities

✓ Jointly developed services







https://digi-si.eu

The result?





✓ Still regularly discussing the challenges and the possible solutions



✓ Supporting each other as professionals, peers and friends

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- ✓ Collaboration in preparing the application form for the companies / start-ups and evaluation form for the international jury's use;
- ✓ Joint preparation of the rules, procedures and conditions for participation in the digital innovation competition;
- ✓ Acting as international jury.















Start-ups applied for the competition through application form



Pre-selection process was done by EDIH DIGI-SI partners



The start-up that complied with the rules were invited to a Pitching workshop with professional mentor



All start-ups received full support in driving their digital innovation to market stage through a package of services

Winner was selected – received a lot of recognition and publicity - in Slovenian media



The final pitch was done on the day of the conference in front of the international jury









Package of services:

- ✓ Offering DIGI-SI services free of charge (business advisory support, funding opportunities, project proposal development, training,...)
- ✓ Inclusion in DIGI-SI e-commerce platform as ICT provider







- ✓ Leveraging **PODIM** the largest start-up conference in EU:
 - Ticket to the conference,
 - Pitching workshop,
 - Investor-related orientation workshop;
 - personal support in finding investors at the conference,
 - access to DEAL-ROOM,
 - presenting their innovations on PODIM platform







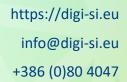
Package of services:

- ✓ Brochure of innovations that was shared within EEN ICT sector group and our client database.
- ✓ With the help of BlueDIH and Factory Xchange their innovations will be promoted also in Croatia and Ireland
- ✓ Innovations will be presented during Digital Roadshow in Slovenia
- ✓ Active marketing to EU markets through Enterprise Europe Network (marketplace, B2B, ...)
- ✓ leveraging Invest EU















Any interest to provide the service

in your country?

Next step: joining forces on EU level

Service succesfully piloted



Evropsko digitalno inovacijsko stičišče DIGI-SI



Thank you!

Lets collaborate!

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