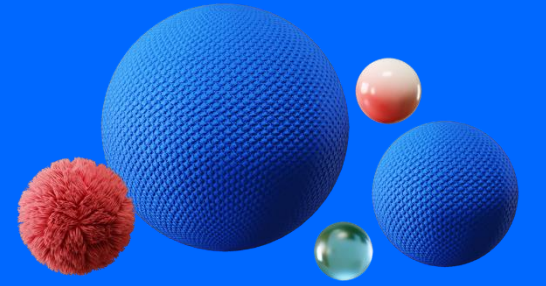


EDIH



EDIH Network Summit 2023
31 May – 1 June

Guidelines for Network Collaborations Innovation Ecosystem and Networking

EDIH/EEN/Cluster/ Startup Europe

Service Offer by the networks

Ecosystem & Stakeholder management (EDIH-internal, Regional/National, EU (incl. exchange with other EDIHs, EEN, Start-up Europe, clusters, EIT))

- share information on EDIH offerings in the networks

Networking, outreach & inspiration (Open Innovation Challenge, Hackathon, Startup Day, regional highlight event, Joint Stands /Visits / Delegations, Co-creation workshops)

- share information of all network's offerings with companies/PSOs

EDIH

Broker, matchmaking, needs assessment/signposting (Matchmaking, Brokerage Day, Technology Scouting)

- match companies/PSOs supply & demands via the network

Service Offer by the networks

Enterprise Europe Network is the world's largest network that helps businesses innovate and grow on an international scale its main services include:

The vast network of over 3.000 Innovation & Internationalisation Expert consultants in more than 65 countries

EEN

Organisation of International Brokerage events & Company Missions in the framework of conferences, fairs and infodays (e.g.: Hannover Messe, MWC, Anuga, Posidonia, other)

Partner Search Support manifested mainly through its Business, Tech & R&I collaboration [Profile Database](#)

Services such as Innovation, or Digitalisation maturity assessments, Access to finance, Sustainability support, IPR, Connection with Horizon NCPs and more

EEN/EDIH Potential Cross-Points

INNOVATION ECOSYSTEM AND NETWORKING

A French SME designs and offers: User-centered digital twins with intuitive use for visualization, supervision and exploitation of complex systems. The company **seeks industrial partners to develop DT** in maintenance, security, etc.



A Dutch SME has developed an AI based simulation for efficient optimization of existing concrete mixtures



EEN/EDIH Potential Cross-Points

INNOVATION ECOSYSTEM AND NETWORKING

MWC Open Innovation Challenge B2B event. SME and large companies looking for digital solutions

GIRBAU is a Spanish industrial laundry machines manufacturer. They are focused on sustainable and innovative textile processing solutions.

They are **looking for a technology using computer vision and machine learning** to identify textiles in a non-invasive and automatic way. The main goal must be to identify different textile compositions within the garments and linen spectrum of an industrial laundry either on the sorting/picking stages and/or the finishing line. It must be able to generate patterns associated with different gradients within the same textiles in terms of quality or lifetime.

Service Offer by the networks

- Customized info & engagement offer package for interested companies
- Opportunities to participate to brokerage / matchmaking events and industry-related events organized by the COs on EU level
- Facilitating specific collaborations, upon need

- Access to/Use of COs' knowledge repositories, Innovation Portals, digital libraries
- Cross-dissemination on relevant activities, HE and other relevant programmes, open calls, interest in collaborations

Clusters

- Co-organizing with COs multi-stakeholders' thematic and networking events, in particular in/for widening countries

- Involving EDIHs/their beneficiaries in the Policies' and HE Work Programmes' co-creation and consultations, assessments, industry surveys run by COs
- Support in drafting thematic notes or position papers on policies; contribution to advocating on EU level the needs of the private sector on relevant aspects.

Recommendations for cooperation

INNOVATION ECOSYSTEM AND NETWORKING

EDIHS

EEN Partner Search Database can be used by EDIH supported SMEs to find complementary technologies/services that will enhance their own solution maturation
 EDIH SMEs can reach international markets by disseminating their already matured solution via the EEN platform.

a traditional SME that cannot find a relevant technology directly via their local EDIH can seek that Digitalisation enabling technology via EEN or another EDIH

- need to establish search engine on the EDIH catalogue, esp. on available EDIH infrastructures/test facilities

Joint cross-network events (on regional AND EU levels) to get to know each other and the respective networks better

- Organise trans-network networking opportunities
- Make the services of each network explicit/ understandable

EEN

Recommendations for cooperation

INNOVATION ECOSYSTEM AND NETWORKING

EDIHS

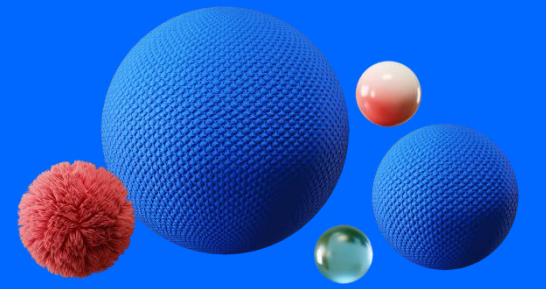
Joint cross-network events (on regional AND EU levels) to get to know each other and the respective networks better

- Organise trans-network networking opportunities
- Make the services of each network explicit/ understandable

Conceptualize and sign EDIHs & COs Partnerships Agreements for a consistent and well-structured collaboration and COs services becoming part of the referenced service journeys

CLUSTER

EDIH



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Thank you