

EDIH

European Digital Innovation Hubs Network

Driving the EU's digital transformation



Italy

37

Members

13/37 *EDIHs



24/37 **SoEs



38

Sectors

EDIHs in Italy

Italian EDIHs cover a broad range of sectors, including manufacturing, travel and tourism, healthcare, and public administration.

The goal of these hubs is to drive efficiency and progress through the adoption of digital solutions in key areas such as automotive, energy, and environmental sustainability.

With a strategic focus on smart city initiatives, education, and healthcare, Italian EDIHs actively contribute to the development and implementation of cutting-edge technologies throughout the country.

📍 EDIH 📍 SoE










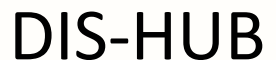
















■ *European Digital Innovation Hubs
■ **Seal of Excellence (SoE)

*Funded under Digital Europe Programme

Network overview: 37 members – 13 EDIHs



Network overview: 37 members – 24 SoEs

 AI MAGISTER	 AI-PACT	 Ap-EDIH	 BIREX plus plus	 CATCH atMIND	 DAMAS
 DIPS	 DIS-HUB	 DMH	 EDIH L	 EDIH4DT	 EDIHAMo
 Fondazione MAXXI	 HD-MOTION	 INNOVA	 InnovAction	 IP4FVG - EDIH	 NEST
 NEURAL	 PAI	 PICS2	 R.O.M.E. Digital Hub	 SharD-HUB	 UDD



34 Technologies

Italian EDIHs leverage cutting-edge technologies, such as artificial intelligence, big data, and digital twins, to reshape the way businesses benefit from data analytics and simulation techniques.

New possibilities in various sectors can be explored with the expertise of the EDIHs in high-performance computing, internet of things, and robotics.

With a focus on cybersecurity, Italian EDIHs can ensure safety and reliability in digital environments. In addition, they engage in important technologies for industrial sectors, such as additive manufacturing and virtual reality.



Services

One of the main services provided by Italian EDIHs is ecosystem building, creating collaborative innovation environments that lead technological advancements and stimulate economic growth.

Through SME support and finance services, the hubs offer resources and guidance to companies, actively contributing to the developments of a resilient business ecosystem.

Success stories

Harvesting success: Piedmont's digital agriculture breakthrough

EDIH



Service type

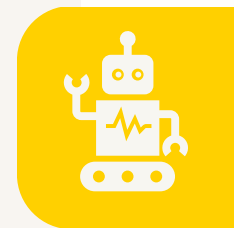


Test before invest

CUSTOMER

- ARPEA – PSO
- Specialised in the agricultural sector
- Medium-sized PSO with 50-249 employees.

Technologies



Internet of things and data

Sectors



Agricultural biotechnology and food biotechnology



Challenges

A single tool was needed to verify that plots of land are effectively employed for their intended use. This entailed two challenges:

- not all areas are covered and there are limitations to surveillance using satellites and continuous remote sensing;
- the resolution of the satellite images is not good enough to verify the dynamic use of land.



Solutions

ARPEA adopted a '**satellite magnifying glass**' equipped with a **higher resolution and coupled with the stereoscopic capacity of airborne cameras**, including both RGB and multispectral.

This enhanced solution enables **mapping thousands of hectares** within a single flight, utilising general aviation aircraft equipped with the same sensor-based technologies that are carried aboard satellites. This technology allows high resolution mapping of remote parts of the territory with a high level of detail.

Success stories

Harvesting success: Piedmont's digital agriculture breakthrough



Thanks to CHEDIH the SME achieved:

- **digital maturity boost:**

ARPEA digital maturity was improved, but also it is now a potential channel for reaching out to farmers who are looking at ARPEA as an inspiration towards digitalisation;

- **digitalisation for the territory:**

the results are an incentive for farmers in the area to stick to the rules;

- **verification improvements:**

quality of verifications is higher without relying on on-site visits for land use verification.



Results and benefits

- **Monitoring results integration**

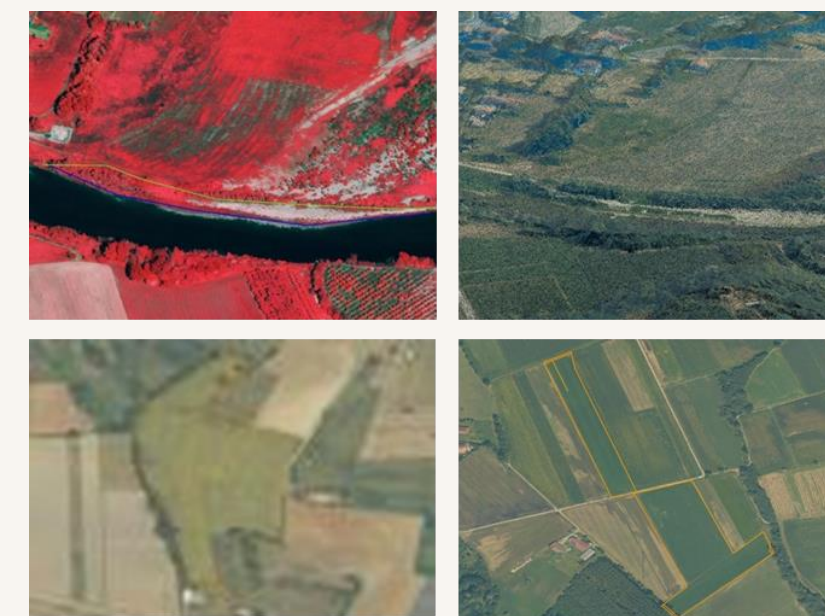
This allows the verification of land use on private lots prior to calibration on site, reducing the number of more costly on-site checks.

- **Positive impact on technologies**

Land Parcel Identification System, Area Monitoring System and quality assessment are positively affected.

- **More precise metric measurements**

Third vertical dimension, identification of water borders and results of checks are returned through a GIS layer indicating the outcome for each plot.



High-resolution mapping of remote parts of territory



Lessons learnt

- ✓ Employ advisory teams to evaluate customer needs.
- ✓ Use a predefined template to request a description of customer needs after the DMA.
- ✓ Provide training and support to find investment services to the customer.

Good practices

A path to speed up digitalisation

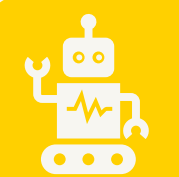
EDIH

I-NEST



Services

Training and skills development, networking and access to innovation ecosystems



Technologies

AI and decision support, cybersecurity and internet of things (IoT)



Sectors

Travel and tourism, agricultural and food biotechnology, smart city, public administration, environment, food and beverages, healthcare, construction and assembly, cultural and creative economy, manufacturing and processing



Challenges

SMEs, particularly in the construction and food industries, **struggle to adopt advanced digital technologies like AI, cybersecurity, and IoT**. These businesses often lack awareness of how these tools can address their specific operational needs. Additionally, they face **barriers such as limited access to expert guidance, confusion about the potential benefits of digital transformation, and an overload of technical information** that does not directly relate to their day-to-day activities.



Solutions

- **Sector-specific workshops:** I-NEST organised events tailored to different sectors focusing on digital technologies like AI, IoT, and cybersecurity.
- **Practical demonstrations:** the events showcased real-world applications of these technologies, making it easier for SMEs to understand their relevance.
- **Collaboration with trusted intermediaries:** by partnering with Chambers of Commerce, I-NEST ensured outreach and credibility with SMEs.
- **Simplified, accessible content:** the content avoided technical jargon, focusing instead on actionable, easy-to-understand information that directly addressed SME needs.

Good practices

A path to speed up digitalisation



Results and benefits

High engagement

The events raised awareness of digitalisation opportunities among businesses, increasing their readiness to consider technology integration in their processes.

Positive impact

69% of participants reported feeling inspired by the presentations and saw clear potential in adopting digital technologies.

- **71% participation rate:** demonstrates strong interest and relevance of digital transformation initiatives among SMEs;
- **19% feedback rate:** indicates that almost one-fifth of participants provided feedback, helping organisers understand the impact and areas for improvement.



Lessons Learnt

- ✓ **Importance of trusted networks:** collaborating with intermediaries like Chambers of Commerce proved crucial for reaching the target audience effectively.
- ✓ **Keep it simple:** avoiding overly technical jargon was key to keeping SMEs engaged, as too much complexity could deter interest or understanding.
- ✓ **Tailored approaches matter:** customising digital solutions for specific industries made the events more relevant and actionable.

I-NEST
Intelligenza artificiale e ChatGPT
lo strumento che sta rivoluzionando i servizi di Intelligenza Artificiale aprendo le porte a nuove opportunità per le imprese

14 novembre 2023 ore 10:00
WEBINAR

Sono tante le opportunità per le imprese che questo chatbot, basato su un modello conversazionale, può realizzare grazie alla sua capacità di sfruttare l'Intelligenza Artificiale (AI) generativa e i meccanismi di apprendimento automatico. Approfondiremo in modo semplice e concreto questa tecnologia, molto popolare oggi, che vede gli italiani tra i primi 10 utenti al mondo per volume di ricerche. Racconteremo i vantaggi della sua adozione anche nelle PMI e condivideremo alcuni casi di utilizzo e storie di successo nei settori turismo e accoglienza, commercio, servizi e marketing. Obiettivo: migliorare efficienza, produttività e competitività delle PMI, dalla gestione delle email alle presentazioni, dall'assistenza clienti alla preparazione di documenti, dall'analisi dei dati all'automazione del marketing.

Saluti istituzionali
Giuseppe Salvini - Segretario Generale CCIAA Firenze

Presentazione dei servizi PID
Dario Cafiero - PID Firenze

Presentazione EDIH I-NEST

Potenzialità e limiti di ChatGPT
Marco Siino - CNIT Partner I-NEST

Co-funded by the European Union | EDIH European Digital Innovation Hubs Network | Ministero delle Imprese e del Made in Italy | Camera di Commercio Firenze

Image from I-NEST Webinar on AI and ChatGPT